

# Chaffe Securities, Inc.

January 2022

## Customer Relationship Summary

Helping you make an informed decision

Form CRS

### Introduction

Chaffe Securities, Inc. ("CSI") is registered with the Securities and Exchange Commission as a broker-dealer.

CSI is a FINRA member firm and Securities Investor Protection Corporation member.

Free and simple tools are available for you to use at <https://www.investor.gov/crs>, a website maintained by the SEC. These tools can provide you with educational materials about broker-dealers and securities transactions.

This relationship summary provides information that helps you make an informed decision about whether or not to invest with us and will answer the following questions:

- What investment services can you provide me?
- What fees will I pay?
- What are your legal obligations to me when providing recommendations as my broker-dealer?
- How else does the firm make money and what conflicts of interest do you have?
- How do your financial professionals make money?
- Do you or your financial professionals have legal or disciplinary history?
- Where can I find additional information?

### Terms to know

- A **broker-dealer** is a firm that acts as an intermediary between buyers and sellers of securities for which they will usually receive a commission and may purchase or sell those securities in/out of their own account.

### What investment services can you provide me?

CSI offers advisory services for mergers and acquisitions, restructuring, and recapitalization. CSI may also participate in private placements as a placement agent. CSI's engagement will be directly with the buyer or seller of a transaction. However, the counterparty of these transactions may also benefit from the services CSI provides. There is no compensation paid to CSI by the counterparty. CSI does not make recommendations to retail investors.

Additional detailed information about these services is available at:

<http://www.chaffe-associates.com>

### Brokerage Services ■

When CSI is providing advisory service with respect to mergers and acquisitions, its service is to introduce buyers and sellers. CSI may aid in the structuring of transactions and/or in conducting due diligence on the involved parties.

When CSI is acting as placement agent, its service is to help the issuer raise capital in a private placement transaction.

### Investment Advisory Services ■

CSI does not offer investment advisory services.

### Conversation corner

Questions you might wish to ask when considering our services:

- Given my financial situation, should I choose a brokerage service?
- How will you choose investments to recommend to me?
- What is your relevant experience, including your licenses, education, and other qualifications? What do these qualifications mean?

## What fees will I pay?

There may be hourly fees applicable to the advisory services of CSI. Alternatively, there could be a retainer and/or success fee based on the closing of the transaction. There may be a "break-up fee" or a "tail fee" if a transaction closes within a defined period of time after the engagement period. The engagement letter will specify relevant fees as agreed upon by the parties involved.

CSI will assess a placement agent fee based on the successful closing of a private placement transaction. This fee is disclosed in the private placement memorandum.

## Brokerage Services Fees ■

The fees charged as described above, are engagement/placement specific and do not conform to a set schedule. CSI offers further services for a fee negotiated per engagement. These may include structuring transactions, distressed financing, succession planning, and assisting in due diligence. CSI is not compensated by the counterparty of any transaction or engagement.

If CSI identifies a conflict of interest, it will prepare a plan to either mitigate or disclose it as appropriate. If necessary, the conflict of interest will be reviewed at the next Board of Director's meeting.

## Investment Advisory Services ■

CSI does not offer investment advisory services.

## Other Fees and Costs

No other fees or costs are charged or incurred. You will pay fees and costs whether you make or lose money on your investments. Fees and costs will reduce any amount of money you make on your investments over time. Please make sure you understand what fees and costs you are paying.

## Recommendations

### What are your legal obligations to me when providing recommendations as a broker-dealer? How else does the firm make money and what conflicts of interest do you have?

### Standard of Conduct

When CSI represents a selling party through an engagement letter, a conflict of interest could arise from the desire for CSI to close a transaction for the success fee and the seller's desire to get the best possible outcome.

### Examples of Ways We Make Money and Conflicts of Interest

CSI makes money either through hourly fee, or retainer and success fees. Conflicts are reviewed by the Firm's management and are then mitigated or disclosed. If deemed necessary, a conflict of interest may be brought to the attention of the Firm's Board of Directors.

### How do your financial professionals make money?

- CSI's professionals are compensated by salary and discretionary bonus.

### Do you or your financial professionals have legal or disciplinary history?

CSI's financial professionals do not have any legal or disciplinary history. FINRA offers <https://brokercheck.finra.org/> and the SEC offers [investor.gov/CRS](http://investor.gov/CRS) as free tools to research the background and experience of financial brokers, advisers, and firms.

### Where can I find additional information?

For more information or to request a copy of this relationship summary, please contact us at:

201 St. Charles Avenue, Suite 1410  
New Orleans, Louisiana 70170

Phone: 504.524.1801  
Fax: 504.524.7194

Email: [Info@Chaffe-Associates.com](mailto:Info@Chaffe-Associates.com)

## Conversation corner

Questions you might wish to ask when considering our services:

- Help me understand how these fees and costs might affect my investments.
- If I give you \$10,000 to invest, how much will go to fees and costs, and how much will be invested for me?
- How might your conflicts of interest affect me, and how will you address them?

## Conversation corner

Questions you might wish to ask when considering our services:

- How might your conflicts of interest affect me, and how will you address them?

## Conversation corner

Questions you might wish to ask when considering our services:

- As a financial professional, do you have any disciplinary history? For what type of conduct?
- Who is my primary contact person? Whom can I talk to if I have concerns about how this person is treating me?
- Is he or she a representative of an investment adviser or a broker-dealer?