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The Chaffe Difference

Large and small companies alike can benefit from the services provided by Chaffe & Associates, Inc. Chaffe's financial specialists have the knowledge and experience to guide any company, its executives, and its stockholders when the stability and security of the firm must be safeguarded.

Chaffe & Associates is known as much for its character as its professional expertise. The enduring relationships the company enjoys with its clients spring from the company's unswerving commitment to a particular set of principles. These principles used to be the hallmark of the financial industry at large. In an economic climate where compromise is the norm, Chaffe is unbending in its stand.

Absolute Client Confidentiality

Chaffe's reputation for confidentiality is so well known, the company may handle assignments for businesses which are competitors since the clients have no concern that the intimate details of their companies will be compromised or misused. In cases of high-profile mergers and acquisitions, the parties know sensitive information will not be revealed prematurely to the industry or the media through leaks in the Chaffe organization.

No Contingency Fees Where There is Potential Conflict of Interest

In certain types of assignments, such as issuing fairness opinions, Chaffe will not accept contingency fees. Chaffe still holds to the belief that an opinion made where there is outcome-based financial gain for those issuing the opinion is not sound or wise for anyone involved.

Long-lasting Client Relationships

Because of the wide variety of services Chaffe provides, clients are likely to call on the firm at various times for specific financial guidance. However, many companies only need particular, specialized services from time to time. Based on satisfying results in one transaction, the client feels confident calling Chaffe again whenever necessary. For that reason, all Chaffe clients are considered ongoing clients, never "past" clients.

Attention to Detail

Our clients rely on us to make sure there are no loose ends, nothing in a transaction that can unravel now or later. Chaffe associates and staff are completely committed to the idea that, in finance, there are no unimportant details.

Willingness to Refer

Despite our knowledge and experience, Chaffe is not the ideal financial advisor for every client or every situation. For that reason, the professionals at Chaffe maintain extensive contacts within all areas of the financial community and refer businesses where the client's interests will best be served.

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